

# Statement of Year To Date Activities

October 2021 - September 2022

	FSD Program	FSM Program	Training	TOTAL
<b>REVENUE</b>				
Donations	691.00	114.87		805.87
FSD Contract Income	327,439.26			327,439.26
FSM Income		65,450.00		65,450.00
Miscellaneous Income	720.90	150.00		870.90
Office Rental Income	6,330.60			6,330.60
Training Income			42,760.00	42,760.00
<b>Total Revenue</b>	<b>335,181.76</b>	<b>65,714.87</b>	<b>42,760.00</b>	<b>443,656.63</b>
<b>GROSS PROFIT</b>	<b>335,181.76</b>	<b>65,714.87</b>	<b>42,760.00</b>	<b>443,656.63</b>
<b>EXPENDITURES</b>				
Administrative				0.00
Accounting Fees				0.00
CPA & Audit	6,040.67			6,040.67
Payroll	2,488.84			2,488.84
<b>Total Accounting Fees</b>	<b>8,529.51</b>			<b>8,529.51</b>
Legal / Lobbyist Services	29,500.00			29,500.00
Paralegal / Administrative Support	463.50			463.50
<b>Total Administrative</b>	<b>38,493.01</b>			<b>38,493.01</b>
Advanced Training				0.00
Training Class Expenses	125.00		8,575.00	8,700.00
<b>Total Advanced Training</b>	<b>125.00</b>		<b>8,575.00</b>	<b>8,700.00</b>
Corporate Expenses				0.00
Payroll Tax - Exec. Dir.	4,467.33			4,467.33
Retirement - Exec. Director	1,000.00			1,000.00
Salaries - Exec. Dir.	58,394.88			58,394.88
Travel, Meals, Etc. - Exec. Dir.	3,248.48			3,248.48
<b>Total Corporate Expenses</b>	<b>67,110.69</b>			<b>67,110.69</b>
Operations				0.00
Auto Insurance	603.00			603.00
Brochures & Advertising	2,714.23			2,714.23
D & O Insurance	1,523.00			1,523.00
Dues and Subscriptions	4,086.71	0.00		4,086.71
Filing Fees & Corporate Fees	15.25			15.25
Office Expense				0.00
Computer Maintenance	11,883.16			11,883.16
Contracted Services	178.75			178.75
Fees and Late Charges	123.38	1,784.40	614.13	2,521.91
Miscellaneous	68.53			68.53

	FSD Program	FSM Program	Training	TOTAL
Office Supplies	1,210.24			1,210.24
Postage & Shipping	335.92			335.92
Rent	12,000.00			12,000.00
Telephone Services	4,016.70			4,016.70
<b>Total Office Expense</b>	<b>29,816.68</b>	<b>1,784.40</b>	<b>614.13</b>	<b>32,215.21</b>
Repairs and Maintenance	277.15			277.15
<b>Total Operations</b>	<b>39,036.02</b>	<b>1,784.40</b>	<b>614.13</b>	<b>41,434.55</b>
Personal Services				0.00
Intake Services				0.00
Intake Coordinator	19,653.90			19,653.90
Payroll Tax - Intake Spec.	5,192.60			5,192.60
Retirement - Intake Spec.	1,825.36			1,825.36
Salaries - Intake Spec.	48,221.15			48,221.15
Workers Comp. Ins.	446.00			446.00
<b>Total Intake Services</b>	<b>75,339.01</b>			<b>75,339.01</b>
Mediation Fees				0.00
Contract Attorney Fees	21,114.26			21,114.26
FSD Mediation Cases	150,375.00			150,375.00
FSM Mediation Cases		44,925.00		44,925.00
<b>Total Mediation Fees</b>	<b>171,489.26</b>	<b>44,925.00</b>		<b>216,414.26</b>
<b>Total Personal Services</b>	<b>246,828.27</b>	<b>44,925.00</b>		<b>291,753.27</b>
Returns and Allowances		3,500.00	700.00	4,200.00
<b>Total Expenditures</b>	<b>391,592.99</b>	<b>50,209.40</b>	<b>9,889.13</b>	<b>451,691.52</b>
<b>NET OPERATING REVENUE</b>	<b>-56,411.23</b>	<b>15,505.47</b>	<b>32,870.87</b>	<b>-8,034.89</b>
<b>NET REVENUE</b>	<b>\$ -56,411.23</b>	<b>\$15,505.47</b>	<b>\$32,870.87</b>	<b>\$ -8,034.89</b>